



FOTI & STOREY JOIN SCHWARTZER MANAGEMENT GROUP:

CAPITOL MANAGEMENT, INC. IS FORMED

Effective on January 1, 2009, Schwartzer Management Group joined forces with Hanson Service Corporation and formed Capitol Management, Inc. As a result of the merger, the principal partners in the new entity include Steve (Mickey) Foti, Dan Schwartzer and David Storey.

Dan Schwartzer is a known quantity to the WAHU membership. It therefore seems appropriate to take this opportunity to acquaint all of you with the background and experiences of Foti and Storey.

Mickey Foti spent a total of 22 years as a member of the Wisconsin State Assembly serving the 38th Assembly District (the greater Oconomowoc area) until 2004. During his time in office, he was honored to be elected by the Assembly Republican Caucus as the Majority Leader of the Assembly....a position he held for the last eight years of his term.

As a result of the manner in which he conducted himself while Majority Leader, Mickey had deep, personal relationships with members of the legislature from both sides of the aisle (Democrats as well as Republicans). Those relationships continue to this day, and will continue to serve him (and Capitol Management) very well.

Dave Storey has a 25 year career in association management, serving as the executive director of both state and regional associations. The organizations with which he has been affiliated include the Illinois Bankers Association, the Illinois Lumber Dealers Association and the Midwest Hardware Association.

From 1999 through 2007, Dave served in appointed positions in the administrations of Governor's Thompson, McCallum and Doyle. In 1999 Governor Thompson appointed Dave as Director of the State Lottery. In 2001, Governor McCallum asked Dave to move to the Department of Commerce as the agency's Deputy Secretary. Upon assuming office in 2003, Governor Doyle re-appointed Dave to serve in that same position at the Department of Commerce.

Combining the careers of all three partners (Dan, Dave & Mickey), Capitol Management has over 55 years experience in association management and government relations available to the WAHU membership.